

ACHRM's Employer Empowering Strategic Assessment

Objective:

To assist ACHRM Employer Members take advantage of strategies and methodologies learned in ACHRM's community, our Employer Empowering Strategic Assessment assesses our Member's healthcare cost containment and health risk management strategies, and leverages solutions generated within ACHRM's community.

The three-phased process, involves completion of an electronic Questionnaire followed by a telephonic (or in-person) consultation to review and clarify survey the Questionnaire results. The third phase, an Executive Summary, consists of a report offering recommendations and other considerations based upon the results of your questionnaire, consultation, and ACHRM review empowering you to pursue one of the following three pathways:

1. Maintain status quo. Assess your current strategies and offer recommendations, but you're not ready to pursue current recommendations.
2. Implement solutions on a Do-It-Yourself (DIY) basis. Assess your current strategies and offer recommendations to engage Menu of Solutions.
3. Implement solutions engaging ACHRM's Implementation team. Assess your current strategies and offer recommendations to enable you to pursue Implementation Services.

Three-Phase service description:

1. Questionnaire – an electronic survey involving questions covering the four areas outlined below, and takes about 20 minutes if the respondent has immediate access to necessary information. A preparatory template shall be provided.
 - Section One: Demographics (15 questions)
+Includes Questions about the history of your company, past growth and future projections, current health plans offered, etc. with additional questions related to retirees.
 - Section Two: Consultant/Broker Evaluation (7 questions)
 - Section Three: Employer Readiness For Change (6 questions)
+Includes questions about leadership (CFO/CEO) engagement, healthcare spend, and factors that are contributing to your readiness to change
 - Section Four: Strategy Evaluation (20-26 questions)
+Includes questions on your current strategies on: ROI calculation, cost transparency, primary care, and much more
2. Consultation – ACHRM will review the Questionnaire responses and develop recommendations.
3. Executive Summary - Employer Member will be provided recommendations (concerns) based upon the Consultation results to arm Employer with information and questions to consider when developing their strategies and implementing solutions.

Beta-Test Fee: [\$2,500]

Five participating Members shall assist us in finalizing the development of our Empowering Employer Strategic Assessment and Executive Summary tools and processes. Based upon the results of the Beta-Test, ACHRM may modify questions, process, recommendations, and we anticipate increasing our fee to \$5,000 to \$10,000.

Executive Summary: when ACHRM's Member has completed the Questionnaire and ACHRM has reviewed and collected qualified responses in the Consultation process, ACHRM shall provide formal recommendations and considerations in an Executive Summary format. The recommendations and considerations shall be based upon lived experiences, best practices, and expertise from ACHRM Members, including Employers, Consultants, Strategic Partners, and Sponsor Partners.

The Executive Summary shall leverage the information the Member provided in its Demographic (Section One). Recommended strategies for implementation will be both realistic and effective, and will be based upon Strategy Evaluation (Section Four). Our contributors will be taking into consideration your advisory support (Section Two) and readiness for change (Section Three).